

SHIVANI GUPTA

askshivani





ABOUT SHIVANI

I help Business Leaders and Owners transform applying my A.S.K Methodology in the areas of Accountability, Strategy and Knowledge.

With over **21 years** of speaking experience, having presented to over **300,000** people across **19 countries**, coaching 1,500+ leaders globally and authoring 9 books. Shivani is a force to be reckoned with.

Scaling numerous businesses to over \$1M, Shivani's track record speaks volumes and she recently exited a venture she nurtured from \$0 to a staggering \$5M.

Are you ready to learn and apply your learnings?

SPEAKING TOPICS

- Formula for High Performing Teams
- 7 Strategies to Help You Scale your Business
- Getting Your People to Step Up
- Managing the Mental Wellness of Your People
- Passion, Purpose and Goals

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BEHIND THE STAGE

Breaking barriers from a young age, Shivani was the first woman in her lineage to work after relocating with her family from India to Australia at just 11 years old. When she excitedly returned to work, just 6 weeks after having her children, her mum couldn't believe that she was breaking moulds so fiercely, showing just how passionate she is about helping others.

She takes her 10-year corporate career as a senior leader and couples it with 22 years of running her own multi-million dollar businesses and turns that into strategies and actions you can implement straight away.

Shivani is practical, actionable and fun!

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**CLIENT
LOVE**

The logo for Business Bitches is written in a vibrant pink, cursive script font.

"She had us laughing
and crying!"

The logo for Business Blueprint features the word "Business" in a dark blue, bold sans-serif font, with "Blueprint" below it in a lighter blue, bold sans-serif font.

"Shivani has spoken twice and
had exceptional feedback from our business
owners she understood and
would recommend her highly to others."

The logo for the Entrepreneurs' Organization consists of a circular icon made of concentric, multi-colored lines (red, orange, yellow, green, blue) surrounding a central white circle.

Entrepreneurs'
Organization

"Her session struck a perfect
balance between inspiration,
fun, and profound emotion!"

The logo for MFAA features the letters "MFAA" in a bold, dark blue sans-serif font, with a stylized graphic of three blue, curved lines above the letters.

"Our attendees did not stop
writing down takeaways
during her presentation."

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ACCOLADES & QUALIFICATIONS



BUSINESS
WOMEN'S
AWARDS

Businesswoman of
the Year



Entrepreneurs'
Organization

Member of the Year

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WHY SHIVANI?

- Customises keynotes to achieve client goals, driving audience action. Conducts surveys for data.
- Founder of successful businesses in wellness, education and retail, offering real-life insights
- Extensive and diverse business background
- 22+ years of speaking (Certified Speaking Professional) and coaching expertise
- Award-winning presenter
- Inspirational, fun and engaging with a practical, no-nonsense approach

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KEYNOTE PRESENTATION:

FORMULA FOR HIGH PERFORMING TEAMS (HPT = VXCXT)

Unlock the potential of your team with clear goals and effective communication. High-performing teams collaborate seamlessly, boosting productivity and decision-making.

Key takeaways:

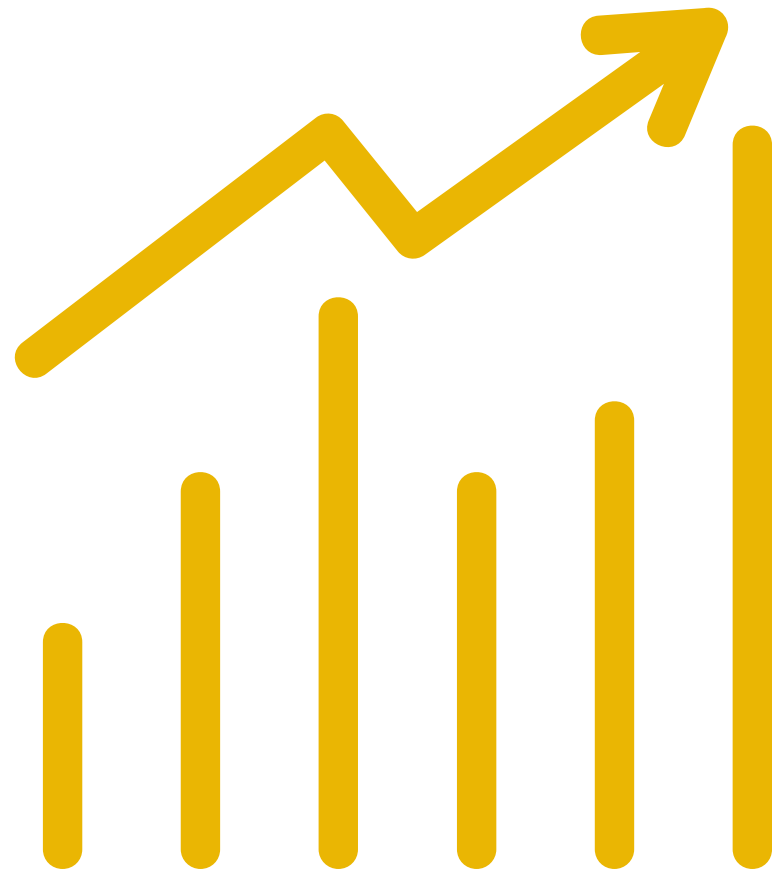
- Clear goals and roles
- Effective communication and collaboration
- Accountability and continuous improvement

Get ready to lead with love and strategy with Shivani's book: "Tough Love for Leaders".



KEYNOTE PRESENTATION:

7 STRATEGIES TO SCALE YOUR BUSINESS



Discover the power of effective scaling to propel your business forward.

Unlock new markets, elevate competitiveness, and secure sustainable long-term growth.

Key takeaways:

- Strategic planning
- Systems and Productivity
- Financial health

Ready to embark on your scaling journey? Dive into "Adventures in Manifesting: Entrepreneur Success Stories" by Shivani.

KEYNOTE PRESENTATION:

GETTING YOUR PEOPLE TO STEP UP

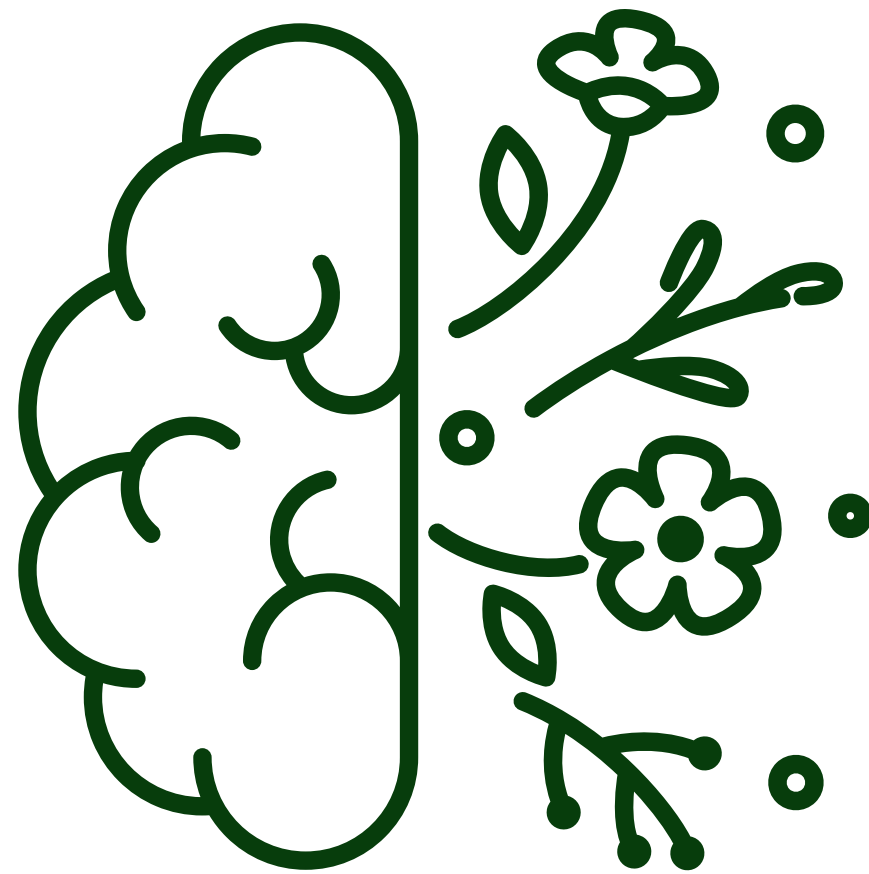


Empower your team to rise to the occasion, cultivating a culture of ownership, initiative, and excellence in your business.

Key takeaways:

- Shared vision
- Growth mindset
- Culture of feedback

Ready to elevate your team's performance? Dive into Shivani's book "Getting Your People to Step Up" by Shivani.



KEYNOTE PRESENTATION:

WELLPRENEUR: MENTAL WELLNESS OF YOUR PEOPLE

Ensuring the mental wellness of yourself and your people is vital for establishing a supportive and productive work environment.

Key takeaways:

- Self care and boundaries
- Cultivate resilience
- Meeting hacks

Embark on a mindfulness journey with Shivani's Meditation tracks: "Meditation for Busy People".

KEYNOTE PRESENTATION:

PASSION, PURPOSE & GOALS

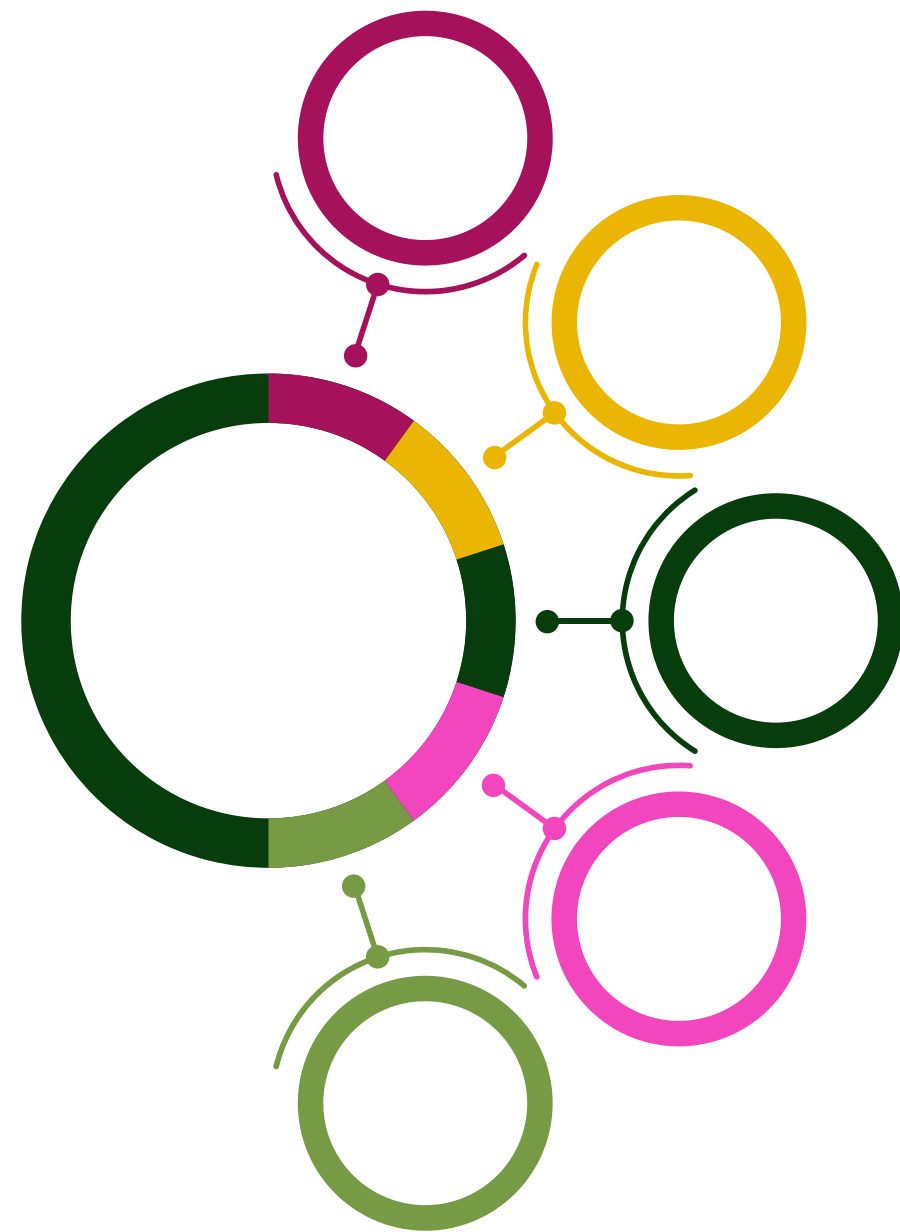
Understanding your passions is crucial for living a fulfilling and purpose-driven life.

Identifying what truly sparks your enthusiasm and fuels your drive enables you to align your actions with your values and aspirations, through these key learnings:

Key takeaways:

- Discovering your passions and purpose
- Aligning your goals with your passions
- Action and accountability

Unlock the secrets to passion-filled living by reading Shivani's book, "Passion@Work".



READY TO LEARN FROM SHIVANI?

+61 439 722 040

shivani@askshivani.com



@askshivani



www.askshivani.com



PRESENTATION & AV REQUIREMENTS

ROOM SET UP

- Shivani prefers cabaret-style seating.
- Ensure no delegate has their back to the stage, and everyone can see Shivani, the screen, and interact throughout.
- For groups smaller than 20 or larger groups without cabaret seating, consult Shivani's team for setup.

AV EQUIPMENT REQUIRED

- Data projector and screen.
- Lapel/clip-on wireless microphone
- PC audio out for Shivani's iPod.

ARRIVAL TIME

- Shivani arrives at least one hour before her presentation to set up her equipment.
- Discuss earlier AV check times or Shivani's presence during prior sessions with her team.

SHIVANI'S PRESENTATION

- Shivani uses Apple Keynote with custom fonts and graphics.
- She brings her MacBook and Mac adapters.
- Advise Shivani in advance if the screen will be widescreen 16:9 or regular 4:3.
- Recording permissions should be discussed directly with Shivani before the event.

OTHER REQUIREMENTS

- Provide a small table at the front (or on stage) for Shivani's computer and resources (no lectern required).
- Shivani prefers to control the presentation with her own clicker.
- A workbook for each audience member should be set out before Shivani's session is provided.
- Ensure room lighting is on full for interactive engagement.
- Email shivani@askshivani.com for Shivani's introduction.

BOOKS AND MERCHANDISE

- Provide a table for book display, preferably near the back of the room or just outside the main doors.
- Shivani will be available to speak with delegates and sign books after the session. A high cocktail table for book signings is preferred.

SHIVANI'S DIETARY REQUIREMENTS AND SPECIAL REQUESTS

- A vegetarian meal is required - dairy and cheese products are ok
- Cold sparkling water is appreciated during presentations.

Contact Shivani's team for further queries.